

Replacing a legacy tolling system EastLink's BOSS Project Requirements

ITS Summit/NeTC 2015
EastLink
12 May 2015

Concession Deed

Existing paradigms

Interoperability

DSRC tags

Data Exchange

Licence Plate Numbers

The EastLink tolling rich picture

Types of Infrastructure



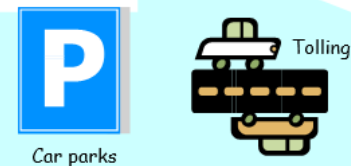
Each infrastructure type has its own best way of being funded and generating revenue.

Technical Elements



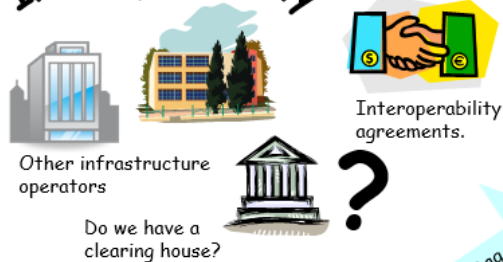
Technology has to be appropriate for the application and cost.

Types of Application



The nature of the asset, technology and the business case drives the form of the solution.

Interoperability



We exchange customer information, Information on our customer's usage, The money that we owe each other.

Who is this? Do they have an arrangement with us, or somebody else?

Usage event information, Information to identify the user, Evidence of use.

Enforcement



Get the people who use the asset but don't pay - no arrangement.

Customers



We send you - a device, tag maybe, A statement/invoice, on a regular basis, Information we think you'll want, You send us money.

Charge that to our customer's account.

Calculate how much users have to pay.

Manage all our money.

Recover money owed to us. Use the courts if necessary.

Money to/from the bank.

Payday for shareholders.

Money for the Government



Rich Picture of a Multi-Lane Free-Flow tolling system

To show, in an unstructured way, most of the significant elements that come into play when thinking about multi-lane free-flow tolling.

Tolling Business Functions

| CSR. Customer service capabilities | | | | | |
|---|---|---|--|---|---|
| A. Accounts Creation and Maintenance 01. Customer identification and validation 02. Create a new customer account 03. Maintain customer account details 04. Maintain customer vehicle details 05. Maintain customer tag details 06. Close a customer account | B. Transfers and payments 01. Sell trip passes 02. Complete an account top up 03. Take payment for an invoice 04. Take payment for a toll invoice 05. Cash handling 06. Transferring toll invoices 07. Managing contractors 08. Refunds/Receive balance on closure of account 09. Payment Plans | C. Complaints and Dispute Handling 01. Record complaint 02. Resolve complaint 03. Escalate complaint 04. Manage external customers D. Fulfillment 01. Dispatch brochures 02. Dispatch tags 03. Dispatch Brochures (By holders) | E. Responding to customer queries 01. CallLink/ClickLink 02. Mailing of tags 03. Enforcements 04. Account types 05. Fees and charges 06. Top up amounts 07. Low balance 08. Suspension 09. Tags/leasing 10. Trip Pass | F. Manage Exceptions 01. Customer accounting anomalies 02. Trip and fee disputes 03. Transfers between accounts 04. Missing payments 05. Anomalies involving multiple accounts 06. Wrong or disputed vehicle 07. Traffic Camera Offset complaints 08. Manage enforcement 09. Non-billing issues | G. Marketing and Information 01. Maintain road user demographics 02. Identify usage patterns 03. Design incentives for road use 04. Advertise events that encourage road use 05. Create copy 06. Manage and set channels 07. Manage agency creative 08. Maintain the safety message 09. Toll Product design |

| BEL. Billing, enforcement and logistics capabilities | | |
|---|---|--|
| A. Dunning and Credit Management 01. Update account status 02. Identify low balances 03. Progress toll invoices and enforcements 04. Manage debt collection 05. Manage bankrupt customers | C. Managing Customer Communications 01. Manage contact channels - paper/electronic 02. Account debtor consolidation 03. Issue statements and notices 04. Issue top-up requests 05. Issue suspension letters 06. Issue toll invoices 07. Issue new account information 08. Issue payment cards 09. Case based communications | D. Tag Logistics 01. Manage tag supplier 02. Manage tag inventory 03. Receive returned tags 04. Tag orders - select, clear, destroy |
| E. Recconciliation 01. Incompatible toll tag reconciliation (and settlement) 02. Channel data reconciliation 03. SAP channel bank account reconciliation | | |
| F. Prosecution Support 01. Produce court certificates 02. Attend court as expert witness 03. Provide witness statements 04. Fulfill Police evidence requests | | |

| Roadside operation capabilities | | | | |
|--|---|--|---|--|
| Environment Maintenance - cutting, weeding, spraying Area regeneration Weeding Pollution (oil, water, quality monitoring) Noise Monitoring Statutory Reporting (EPA) Verleed and Stencils monitoring | VC Roads Engagement Regional operations planning Manage electronic sign messages Share CCTV camera Share traffic loop data Event planning | Incident Response/Customer Support Respond to incidents/emergency calls Train for incidents Clear debris, set-up Facilitate vehicle removal Coordinate with Emergency Services Operative tunnel damage and evacuation systems Monitor road | Roadside Equipment Maintenance Manage maintenance schedule Produce work orders Complete inspections Make systems operational Clean equipment Manage Authority to work process Repair equipment Monitor equipment inventory Manage spares (papers) | Civil Works Manage warranty Invoiced assets Manage contractors Plan works Traffic Management |
| Asset Management Maintain asset inventory Maintain asset condition Management asset lifecycle Run asset renewal programme | | | | |



Business Support functions

| TC. Tolling capabilities | | | |
|--|---|--|---|
| A. Roadside and Lanes management Create back and range lists Upload lists to the roadside equipment Synchronise lists Manage roadside parameter settings Open and close tolling points | C. Road Usage Detection Detect and classify vehicles Capture vehicle license plate Detect and communicate with tags Package vehicle detection data Send detection data for central processing | E. Image Processing Management Manage image processing queues Workload balancing Reporting Demarsh image processing (LPN, Stenc, check) Demarsh image suppression | F. Trip Construction and Billing Acquire transaction and images from the roadside Process image information Transaction check and classification Transaction rating Trip reconstruction Trip rating |
| B. New tolling technology Maintain relationships with suppliers Select external environment for innovation Plan trials | D. Toll Rates, Fees and Charges Determine new charges and toll rates Minimum charges and toll rates in system Deduct tolls into revenue | G. Trip Rating and Allocation Identify/reconcile duplicate tags and transactions Identify/merge related tag and vehicle packages Identify/reconcile service station tags Wash out debtor tags with FTQ vehicles Wash out incorrect vehicle tags Wash out vehicles with a recent null VLR/Rate return Wash out tags with null LPN | H. Validation and vehicle management Synchronise vehicle details Synchronise tag details Synchronise violation details Remove duplicate overlapping violations Synchronise vehicle details Identify exempt vehicles Identify tags |

| INT. Interoperability capabilities | | |
|--|---|--|
| A. Hub Transfer 01. Download Validation files from Hub (F1, F2, F3) 02. Download Toll files from Hub (F1, F2, F3) 03. Download Rejection files from Hub (F1, F2, F3) 04. Upload Validation files to Hub (F1, F2, F3) 05. Upload Toll files to Hub (F1, F2, F3) 06. Upload Rejection files to Hub (F1, F2, F3) | C. Processing FTQ Files 01. Process Validation Files (F1, F2, F3) 02. Process Toll files (F1, F2, F3) 03. Process Rejection files (F1, F2, F3) 04. Create Validation files (F1, F2, F3) 05. Create Toll files (F1, F2, F3) 06. Create Rejection files (F1, F2, F3) | D. Manage Mail Identify improvements Review & agree improvements Plan improvement implementation Manage Mail membership Support RTA, Hub |
| B. Reconciliation 01. Create Daily Toll Reconciliation 02. Create Daily Toll Invoice MTD - Outflow 03. Create Daily Toll Invoice Credits - Inflow 04. Receive & Reconcile Payment Reconciliation - Inflow 05. Receive & Reconcile Daily Toll Invoice - Inflow 06. Create & Send Payment Advice - Outflow 07. Resolve errors and disputes | | |
| E. New Toll Roads 01. Negotiate naming agreements 02. Get and upload roadside tags 03. Create new MTD connections | | |

| PMB. Capabilities for planning and managing the business | | | | | | | |
|---|--|--|---|--|--|--|--|
| A. Strategic Planning Develop vision, goals, objectives Develop Business, Finance and IT strategy Develop channel management strategy Develop business improvement and innovation strategy Develop business plans Manage business architecture Develop business model Manage Intellectual Property | B. Manage Corporate Governance Develop and maintain Governance Framework Develop & maintain policies & procedures Monitor compliance with policy & procedures Develop risk strategy Manage risk & threat control Manage delegations & authorisations Manage Confession Board Manage Business Continuity | C. Monitor, Measure & Report Performance 01. Develop, maintain Performance Framework 02. Collect internal & external feedback 03. Conduct business analysis & research 04. Evaluate performance 05. Report performance 06. Identify performance gaps and improvement targets 07. KPI measuring and reporting | D. Project Management Manage Project Management Office (PMO) Develop/Implement Project Management methodology & processes Define scope and assess feasibility of projects Prioritise projects Plan projects Implement projects Track projects | E. CSO Workload Management Develop and maintain WMS strategy Capacity planning Workforce scheduling Define work classification and rating rules Implement WMS strategy | G. Business Support 01. Priority and Equipment Management 02. Facilities Management 03. Security Management 04. Manage Administration Services 05. Manage Legal Services 06. Manage mail processing 07. Facilitate internal communications 08. Records Management 09. PCI Compliance | H. Procurement Develop Procurement & Contract strategy Vendor evaluation and approval Purchase order processing Receipts / services Material & services purchase Vendor Management Contract management Manage needs & Service Level Agreements Vendor performance management | F. Manage Corporate Communications Develop & manage corporate strategy Develop and deliver communication material |



Business Support functions

| ICT management capabilities | | | |
|---|--|--|---|
| Evaluate IT Architecture Develop & manage Guidelines & Standards Manage IT Systems Project Methodology Manage Information Architecture Manage Application Architecture Manage Data Architecture Manage Technology Infrastructure Architecture Manage Security Architecture Manage Technical Architecture | Manage IT Proc's & Service Deployment Determine Requirements Define Agreed Solutions Build / deploy / test Develop & deliver operational procedures Manage post - implementation Manage incidents and Change Requests Release & Configuration Management | Manage IT Operations Manage & secure IT environments Manage capacity Manage IT Continuity and DR Plans Manage Systems Processes & Assets Manage system problems & faults Manage system performance Manage system software licenses Manage system changes and interfaces Manage system patches and upgrades | Support Internal Users Manage Service / Help Desk Manage user IT Problems Manage user Support tools External Supplier Management Manage support agreements Verify service levels |

| FIN. Financial management capabilities | | |
|--|---|---|
| A. Financial Management Manage General Ledger Manage Asset Accounting Manage Chart of Accounts Manage Departmental Fin. Reporting Manage Administrative Fin. Reporting Manage payables Manage Receivables Manage closing and period end 01. Telling Financials 02. General Ledger interface into Technology One | Management Accounting Manage budget Manage project accounting Manage cash / liquidity Cost and activity management Manage tax obligations | Employee matters Post Payroll to General Ledger Manage expense claims Financial Reporting Manage reports and period end Audit data quality Publish reports |

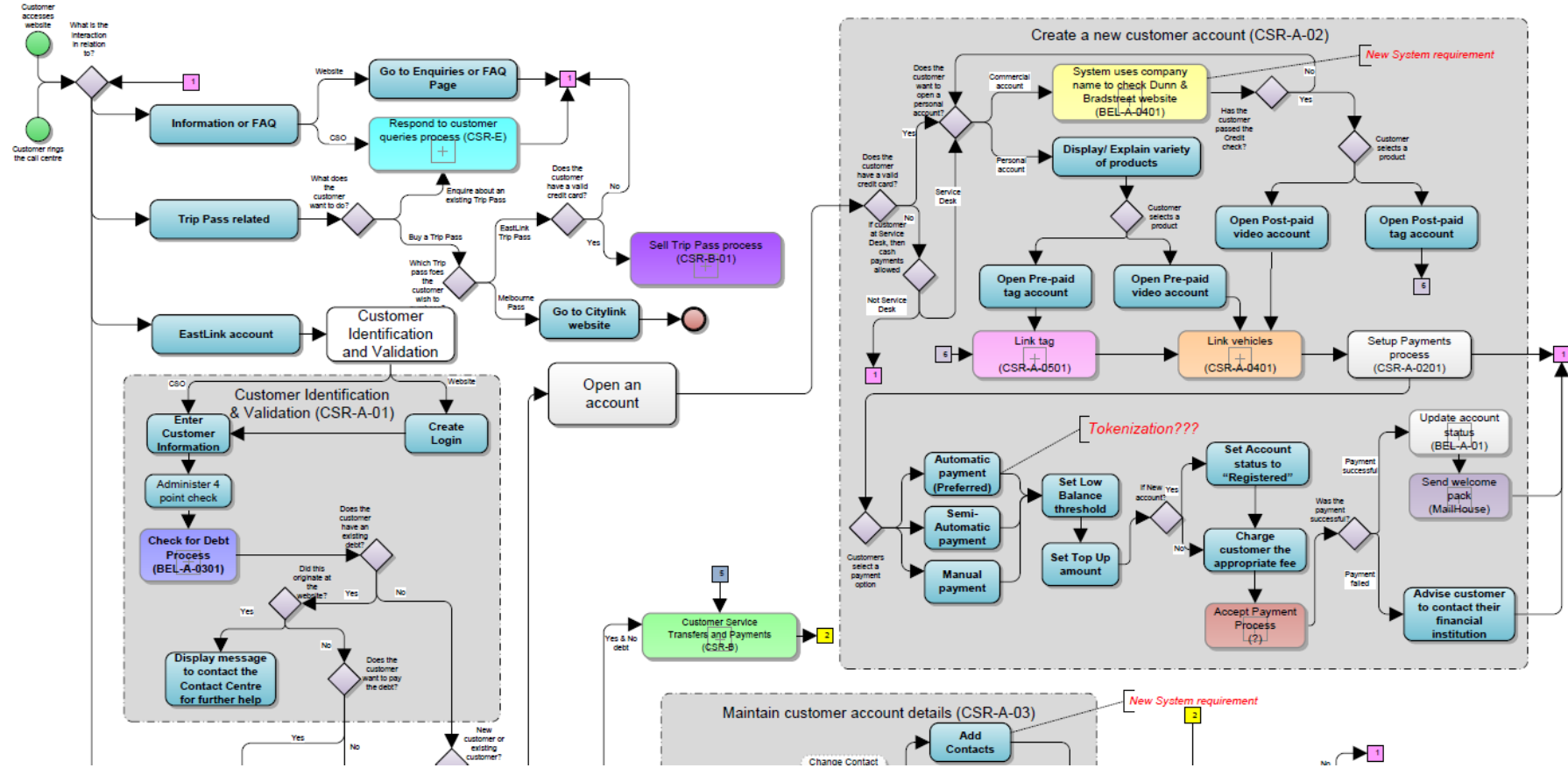
| Human resource management & development capabilities | | | | | | | |
|---|---|---|---|---|---|--|---|
| HR Planning Develop & manage HR Strategic Plan Manage Organisation Design Manage unplaced leave Workforce planning | Manage Recruitment and Induction Identify job position & requirements Manage recruitment & selection "Onboarding"/induction Probation management Leave Management Develop Leave Management Strategy Manage & administer leave | Develop Workforce Capabilities Develop Learning & Development Strategy Create & manage organisation L&D plan Manage delivery platform Produce and deliver L&D programs Develop individual development plans Manage individual progress Manage succession planning processes Customer contact quality assurance Image processing quality assurance | Manage Payroll Process time & attendance data Produce pay Manage payroll incidents / errors Manage year end processing Manage month end processing Travel reimbursement Generate payroll data | Health & Safety Management Develop and communicate OHS strategy OHS external subcontractor management Identify and manage OHS hazards / issues Manage OHS staff teams Management and provision of OHS incidents Manage "Return to work" programs | Manage Employee Separations Manage separation process HR Reporting Manage HR reporting Support Workforce Development Develop and communicate HR policy & procedures Provide HR advice Manage HR Help Desk Individual Performance Management Develop and manage Performance F/W Collect feedback Manage performance planning processes Manage approach process Poor performance management | Manage Employee Data & Salary Admin Maintain employee information & payroll details Manage salary ranges Manage AWA's & Certified Agreements Individual Performance Management Develop and manage Performance F/W Collect feedback Manage performance planning processes Manage approach process Poor performance management | Capabilities directly related to TOS Capabilities directly related to IPTS Capabilities directly related to SAP Manual task Out of Scope |

Accounts Creation & Maintenance

Code: CSR-A
 Tolling Business Functions
 → Customer Service
 → Accounts Creation & Maintenance

Author: Gillian Dirckze
 Created Date: 9th Aug 2013
 Last Modified Date: 21st Aug 2013

Status: In Scope



| | |
|--------------|---|
| BOCS-SYS-089 | The system shall be capable of receiving toll user information (from commercial system) including In a complete form once per day In an incremental form (equivalent to once per day) |
|--------------|---|

| | |
|------------|--|
| CSS-BW-002 | The system shall enable the BW Administrator to create new InfoProviders from scratch to store BW data from the source systems |
|------------|--|

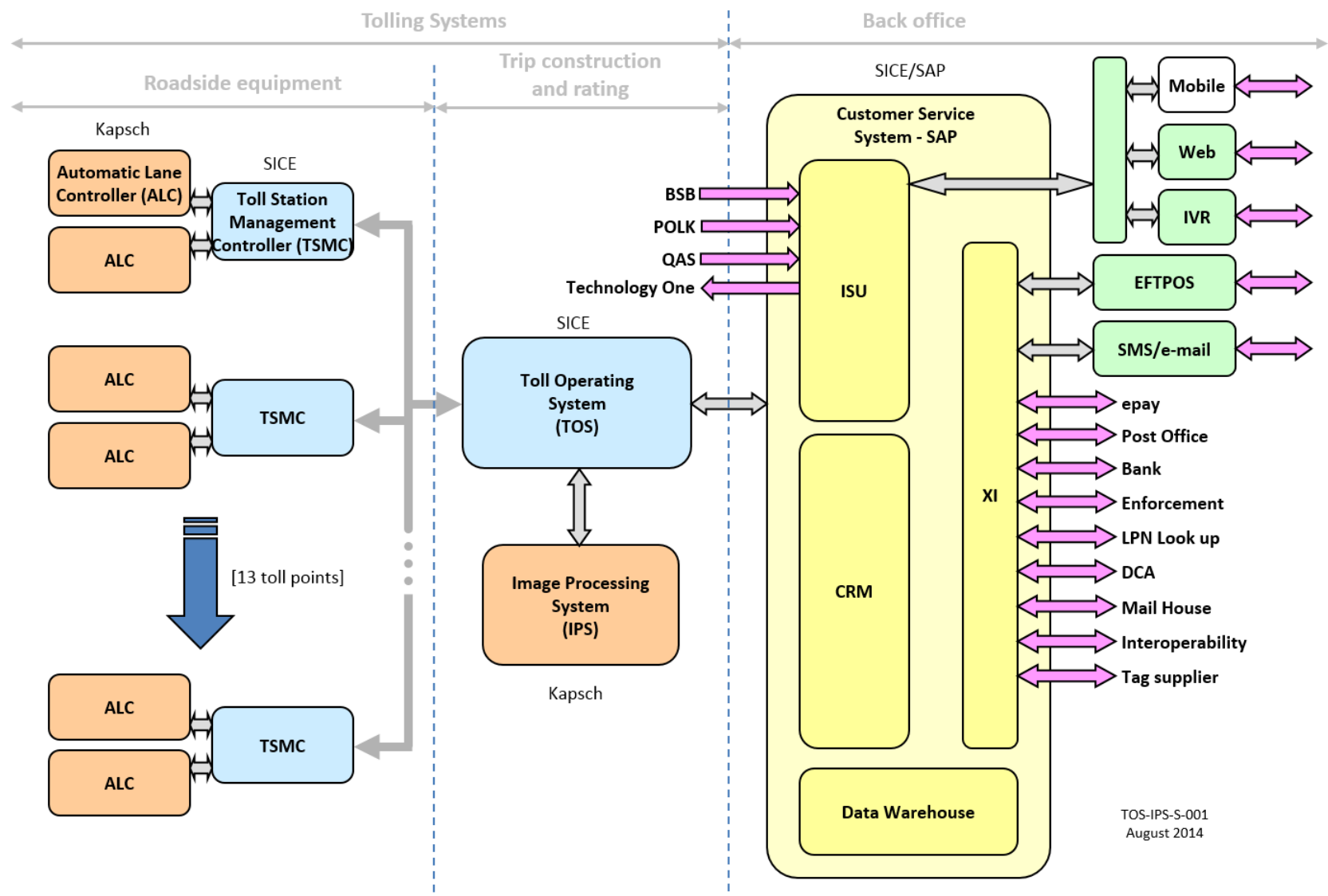
| | |
|-------------|---|
| CSS-CHA-106 | The system shall support Contact Centre entities mapping and management (i.e. entry, routing and final points for the different routing algorithms for incoming and outbound requests) within global routing strategies monitoring and control. |
|-------------|---|

| | |
|-------------|---|
| CSS-EXT-016 | The system shall rise an alarm when detect a corrupt file when applies. |
|-------------|---|

1,729

High Level requirements









ConnectEast (EastLink) Tolling System Overview

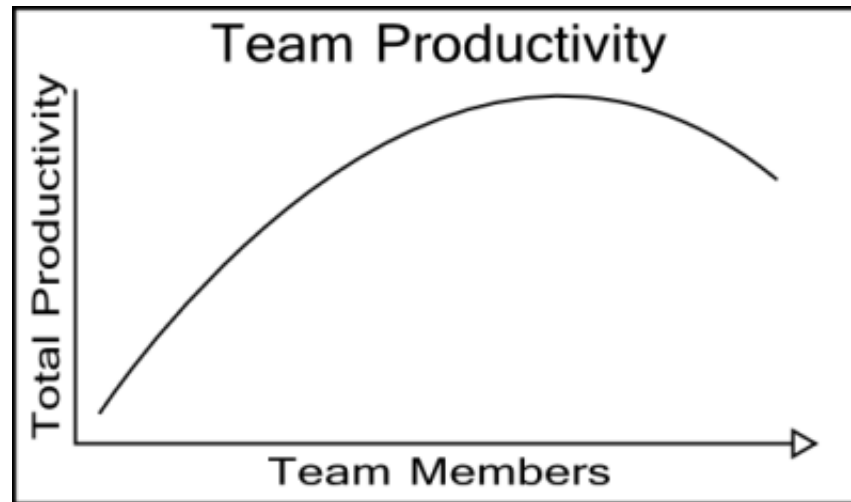


TOS-IPS-S-001
August 2014



Contract documentation

-  Agreement – the main contract
-  Schedule 1 - definitions
-  Schedule 2 – The Functional and Performance Specification (FPS)
Our requirements for BOSS
-  Schedule 2 – TOS migration requirements and Statement of Work (SOW)
Our requirements for migrating TOS
-  Schedule 3 – The BOSS Statement of Work (SOW)
What we want SICE to do, and how we want them to do it
-  Appendix B – the CDRL – what the documentation should look like
-  Appendix E – Entry and Exit Criteria for Formal Reviews
How we control stage payments
-  Appendix F – the Milestone and Deliverable Control Matrix
What we want and when



How did we Manage Requirements?

High Level Requirements

Categorised



Application Lifecycle Management

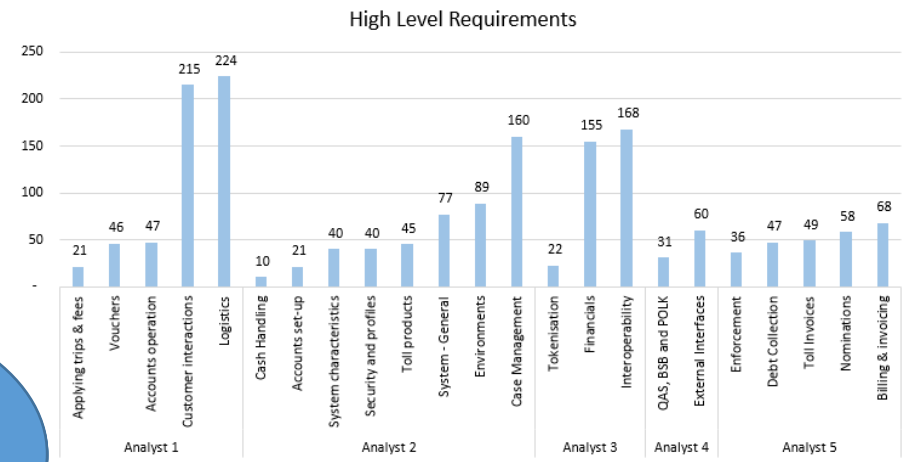
Each analyst had responsibility for a number of categories

5 EastLink Analysts in Melbourne

SICE Team in Melbourne

SICE Team in Spain

- Multiple levels of Requirements
- Link Requirements to Test Cases
- Version control
- Everyone could work on it at the same time
- Maintain visibility & transparency
- Both CE and SICE have used HP QC before



Managing Requirements in HP Quality Centre

Name

- Requirements
 - Interoperability
 - Case Management
 - Financials
 - Core
 - Debt Collection
 - Enforcement
 - ENF-0001
 - ENF-0002
 - ENF-0003
 - SRS-ENF-0003-0001
 - SRS-ENF-0003-0002
 - SRS-ENF-0003-0003
 - ENF-0004
 - ENF-0005
 - ENF-0006
 - ENF-0007
 - ENF-0008
 - ENF-0009
 - ENF-0010
 - ENF-0011
 - ENF-0012
 - ENF-0013
 - ENF-0014
 - ENF-0015

By High Level Categories

High Level Requirements (Agreed at the time of contract signing)

Low Level Requirements



- In Study
- Duplicated
- Rejected
- Approved

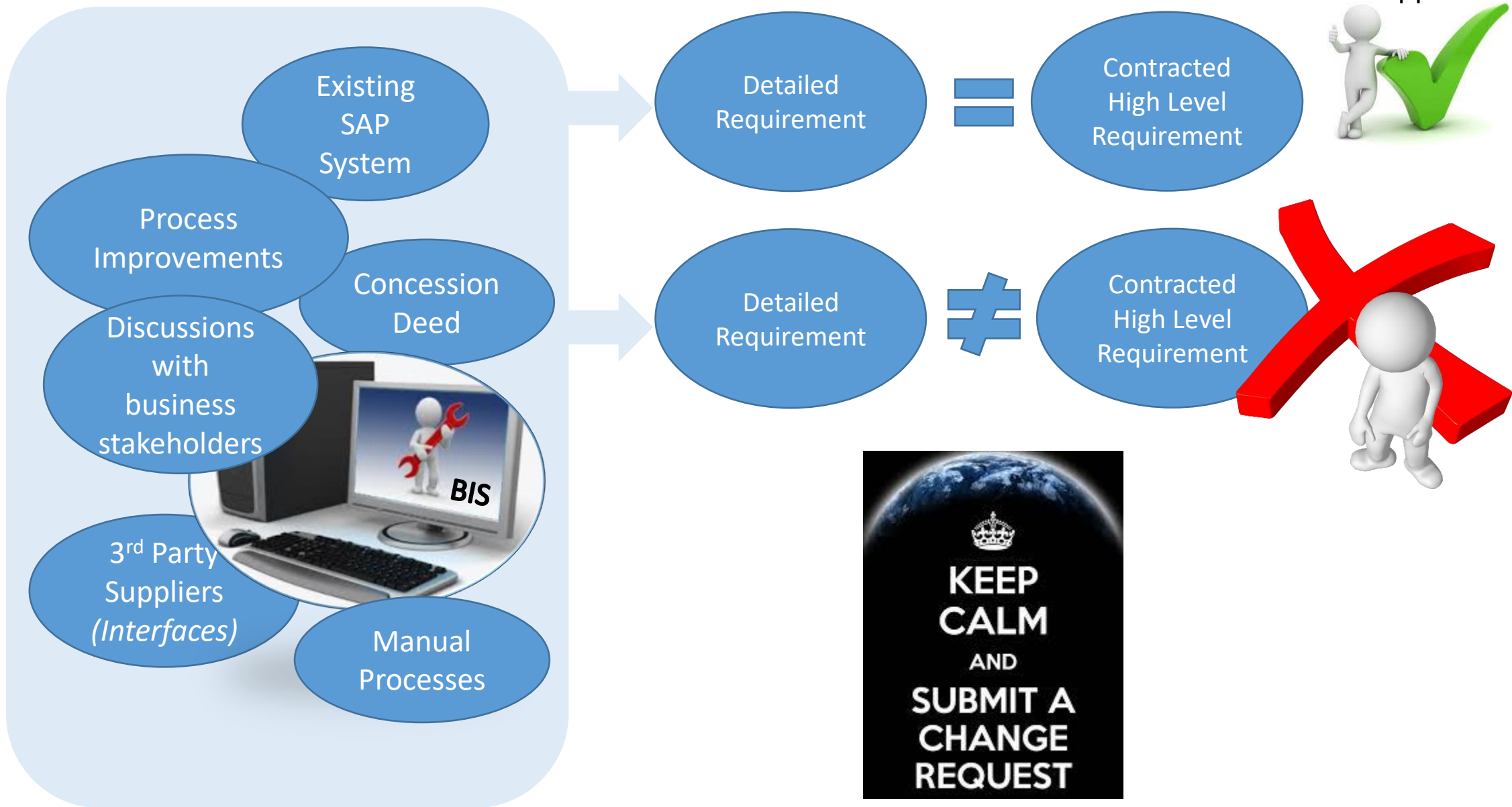
| | | | |
|-------------------------|---------------------------|--------------------------|----------------------|
| • Name: | SRS-ENF-0003-0001 | • Requirement Type: | Undefined |
| 01. Category 1: | Enforcement | 02. Creation Date: | 11/08/2014 |
| 03. Category 2: | 01. Enforcement - Crea... | 04. Creation Time: | 9:48:44 AM |
| 05. Status: | Approved | 06. Modified: | 3/03/2015 5:08:34 PM |
| 07. CE Status: | Approved | 08. Accepted 1 by S... | |
| 09. SICE Status: | Approved | 10. Accepted 2 by S... | |
| 11. Type: | | 12. Part 1-5: | |
| 13. Interfaces: | | 14. Product (Ignore): | |
| 15. Priority: | | 16. Target Release (...) | |
| 17. Version Number: | 5 | 18. Old Type (Ignor...) | |
| 19. Author: | sstreitberg | 20. Target Cycle (Ig...) | |
| 21. Direct Cover Sta... | Not Covered | 22. Effort: | |
| 23. Module: | Debtors | Req ID: | 5983 |

Descrip... | Comm... | CE Com... | Ration... | SICE Com...

B I U A ab | [Icons]

When the system has determined a Toll Invoice is eligible for enforcement, the system shall select the highest value **fully unpaid** trip per Calender day included in the toll invoice and check that there is at least 1 verified image associated with the Trip.

Making our way to an "Approved" Status



Stakeholder Involvement

Formal schedules for workshops



Take the business on the journey

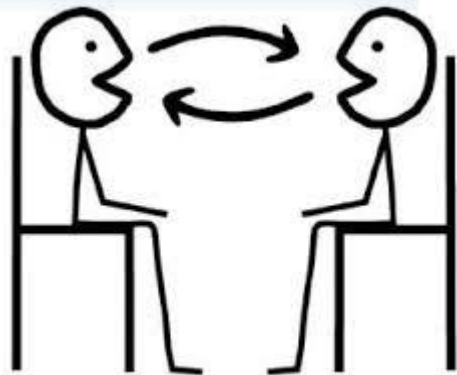
communicate



Ensured process worked across all departments in the organisation



Project team show the business how it all fits together



Formal Sign off on High & Low Level Requirements

Communicate.

So at the end, how many requirements did we land up with?

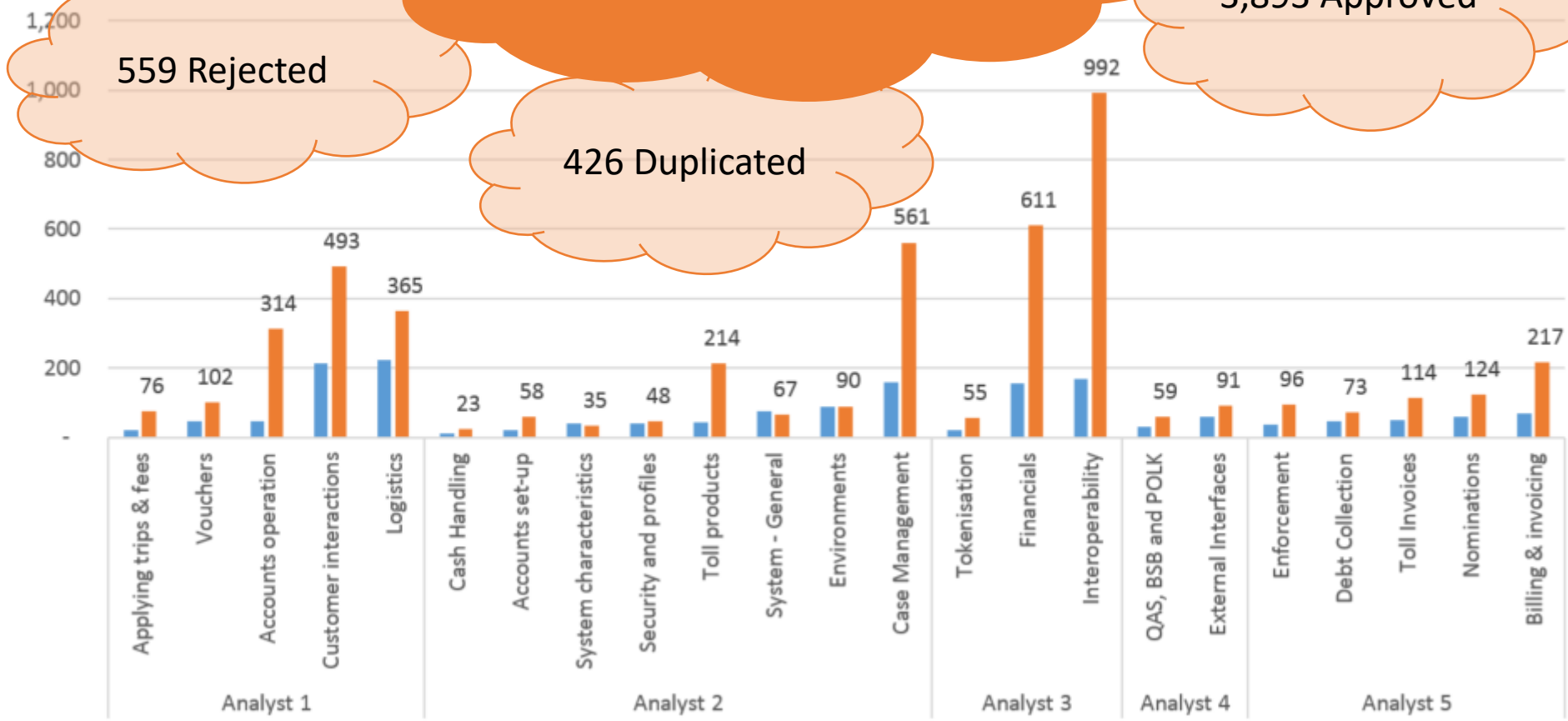
Total High Level Requirements = 1,729

We wrote a total of 4,878 Low Level Requirements

3,893 Approved

559 Rejected

426 Duplicated



4,878

Low level requirements

Thank you

ITS Summit/NeTC 2015
EastLink
12 May 2015

